



HARTFORDMADISONSPokane.COM

Hartford, Madison, Spokane \$30,000 Initiative



Working together to welcome groups that prefer the amenities, personalized service, and attention that cities of our size deliver. This cooperative partnership will create new bottom line returns for the savvy meeting professional looking for a fresh regional rotation.

The Hartford, Madison, Spokane Initiative

Planners that contract a meeting representing a new piece of business with at least two of the three cities will receive an additional \$10,000 from each of the contracted destinations.

The qualifiers for this incentive include:

- Must use the Convention Center
- Must be at least 300 peak room nights
- Must use multiple hotels for the block

Service Promise

The Hartford, Madison, Spokane partnership prides itself on delivering personalized service to ensure meeting success. As a commitment to our clients, each destination's services department will work with your meeting professional to develop a service promise agreement ensuring the meeting is one of the organization's best yet.

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